



# Compensation Analysis

## London

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### The Client

80+ person private markets retained search specialist with 7 global offices.

### The Challenge

A comprehensive compensation review for the London COO providing detailed insight to the CEO and Board regarding the firm's current compensation scheme across all levels.

### The Solution

We met and reviewed all aspects of the firm's compensation, including revenue recognition models, management bonuses, fee earner, and research commission schemes. We also provided insight into their competitor landscape (across all levels), allowing the senior leadership group to understand how they benchmarked against their peers.

### The Result

Within 2 weeks, we had completed our compensation report. Our findings were directly cited by the COO regarding why changes were subsequently made to their compensation model.